



Supplier Expo for PPG cleanups



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SPEAKER:

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Manager, Strategic Sourcing

PPG Industries

PPG's Purchasing Process

- Qualify Suppliers
- Bid
- Contract
- Purchase Order

PPG's Purchasing Process

- Service performance
- Financial strength of company
 - Business financial report
- Capability to supply during contract term
 - Capacity, delivery, logistics
- Assess business interruption risks and need for contingency plans
- Geographical presence (location)
- Experience, references, years in business
- Trade organization affiliations
 - Member in good standing

Supplier Qualification Process

- Supplier Qualification Form
 - Company Background
 - Financial Information
 - Customers
 - Suppliers
 - References
 - Competitors
- Supplier Development Assessment Form
 - Scoring Mechanism
 - For Quality, EH&S, Process Control
- Appropriate Insurance

Supplier Qualification

- Bids are required for a job valued at >\$35K
- Primarily through the Internet using Ariba Sourcing
 - Minimum of 3 bidders
 - Target 5 bidders
 - Maximum 8 bidders
- Technical and Purchasing review bids
- Awards go to the supplier that best addresses all objectives; not necessarily the lowest bidder

Bid Process

- Remediation
- On-Site Services
- Purchase Orders

Types of Contracts

SPEAKERS:

Scott Mikaelian

and

Rich Feinberg

AECOM Environment

AECOM's Purchasing Process

- Perform investigations / inspections
- Evaluate / design / oversee remedial actions and pilot studies
- Report to JCO team
- Subcontract certain services
- Liaison with JCO team

AECOM's Responsibilities

Statement of Qualifications (SOQ)

- Experience
- Health and safety
- Certificate of insurance
- Financial stability
- Labor billing/equipment rates

Subcontractor Evaluation